

AUGUST 2021

Offshoot

The Official Publication of the California Landscape Contractors Association San Diego Chapter

www.clcasandiego.org



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President's Message

Willie Valdez



I couldn't help it, I just had to try it for myself. I went and picked up a battery-powered mower to add to my family of battery-powered yard and garden tools (I'm late to the party again, I know). Not that I do my own yard that often, but curiosity was driving me crazy! I now possess a battery-operated line trimmer, a chainsaw, a blower (which has been with me the longest of my battery-powered collection), and now a battery-operated electric mower. To stay out of trouble, I'll leave the brand name out to protect the innocent. It's a name you would all definitely recognize.

I have to say, using the mower was a great experience. I loved cutting my own grass, which is actually Kurapia with a sprinkle of invasive weeds, though it looks very good and saves water. The work was fun and not exactly what I remembered – this time it was quiet, with no smell of two stroke, spilled gas, exhaust fumes, or burnt oil. It had a surprising amount of power as well.

The joy I got while doing this made me think about our industry as a whole and how much it's driven by innovation and creativity. Now for sure some of you are thinking: battery power works great for the DIYer, but it will never make it to fully commercial services for a variety of reasons. I'm not so sure now. Elon Musk

had plenty of doubters—there were even investors who thought his failure was so imminent they shorted Tesla. Yikes!

As usual, success depends on your timing. There was a time not so far back, early 70's or so, when lawn edgers were dominant. Some of you still may own one, but they clearly have been replaced by line trimmers for widespread use and are fully commercially adapted.

Change always feels so uncomfortable, but after the past year and all the changes we've dealt with, most of us have used some combination of innovation and creativity to keep our crews out on the road and in the field producing. Current environmental concerns and lack of available resources are driving us constantly toward adjustment of existing practices, like it or not. I think we've all learned how important it is to change. If I've learned anything from the past year, it's to be prepared and to adjust rapidly as your survival may depend on it. We swim in evidence all around us, day in and day out – like drought and fires to name a couple – that should be enough to clue us in. As humans though, we strangely still resist, not exactly setting the best examples for those in our charge.

As major stakeholders, I don't think we can wait any longer for solutions to be given to us or told to us. We simply need to get around this, experiment things safely for ourselves, and find our way forward with rapid adaptation and smart solutions as unexpected changes continue. Creative innovation, open mindedness, flexibility, and rapid adaptation will be the keys to success.

Thanks again for your time. Best always, Willie.

~KURAPIA~

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Chapter Beautification Awards Saturday, September 11, 5 p.m. at the Bernardo Winery

Join us at the Bernardo Winery for this year's Beautification Awards ceremony. Come mingle with friends in the industry, while dining on a delicious dinner and a host variety of wines, as you cheer on this year's winners being honored for the highest level of craftsmanship in landscaping around the county.



Entrants in the competition are encouraged to invite colleagues, clients, and business partners for a night of recognition and fun. This event is the premier public relations opportunity to show off your great work.

Looking to sponsor and get in front of the largest crowd of contractors at any of our events? Register to be a sponsor! There are a variety of opportunities still available. Get more information at www.clcasandiego.org.

The Bernardo Winery is located at 13330 Paseo Del Verano Norte, San Diego, CA 92128.

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Coming Events

Mark your calendar!

September 11

San Diego Chapter Beautification Awards, 5 p.m.
Bernardo Winery: 13330 Paseo Del Verano Norte, San Diego.

September 14

San Diego Chapter General Meeting. All welcome.
Due to health guidelines, this will be a virtual meeting.
To attend, email amy@conradpr.com for the Zoom link.

September 16

San Diego Chapter Educational Seminar, 2 p.m.
Topic: Newest Trends in Irrigation and Irrigation Controls. All welcome.
Due to health guidelines, this will be a virtual seminar.

October 12

SD Chapter General Meeting & Elections, 3:30 p.m.
On the Border Restaurant: 10789 Westview Pkwy., San Diego.

October 13-14

The Landscape Expo. Long Beach Convention Center.

October 21

San Diego Chapter Educational Seminar, 2 p.m.
Topic: Rock and Hardscape Design Basics.
All welcome.
Due to health guidelines, this will be a virtual seminar.

November 3-6

CLCA Convention in Ka'anapali, Maui, Hawaii.
Learn more at www.clca.org/convention.

December 9

San Diego Chapter Holiday Party. All welcome.
Stone Brewing: 1999 Citracado Parkway, Escondido.

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San Diego Chapter Member Milestones

Congratulations to the following companies for reaching membership milestones this month.

23 Year Member

Old World Landscape

22 Year Member

McKowski's Maintenance Systems

21 Year Member

Hybrid Landscape Maintenance & Design

18 Year Member

Briggs Tree Company

17 Year Member

Horn Preston Landscape

12 Year Member

Rappoport Development Consulting Services

11 Year Member

Landscape One

10 Year Member

Tierra Data

7 Year Member

Barrels and Branches

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CLCA Legislative Update

Submitted by CLCA President-Elect, Megan Rios, Rios Design Studio LLC

CLCA Priority Bills as of July 19, 2021

AB 12 (Seyarto-R) Personal information: social security numbers: the Employment Development Department.

Status: Senate Floor.

Comments: This bill prohibits the Employment Development Department (EDD) from sending outgoing US mail containing an individual's social security number.

Position Priority: Support 3

AB 62 (Gray-D) Income taxes: credits: costs to comply with COVID-19 regulations.

Status: 2-Year Bill.

Comments: Tax credits for COVID workplace conformance related expenses.

Position Priority: Support 2

AB 95 (Low-D) Employees: bereavement leave.

Status: Dead.

Comments: New employer mandated bereavement leave.

Position Priority: Oppose 2

AB 332 (Committee on Environmental Safety and Toxic Materials) Hazardous waste: treated wood waste: management standards.

Status: Senate Floor.

Comments: Treated wood regulation bill.

Position Priority: Support 2

AB 995 (Gonzalez, Lorena-D) Paid sick days: accrual and use.

Status: Dead.

Comments: Paid Sick Leave expansion.

Position Priority: Oppose 2

AB 1041 (Wicks-D) Employment: leave.

Status: Senate Appropriations Suspense File.

Comments: CFRA expansion definition of family is anyone designated as close.

Position Priority: Oppose 2

AB 1119 (Wicks-D) Employment discrimination.

Status: Dead.

Comments: Expands FEHA to include "family responsibilities."

Position Priority: Oppose 2

SB 58 (Wilk-R) Personal information: social security numbers: state agencies: Employment Development Department: fraud prevention.

Status: Senate Appropriations Suspense File.

Comments: This bill prohibits the Employment Development Department (EDD) from sending outgoing US mail containing an individual's social security number.

Position Priority: Support 3

SB 102 (Melendez-R) COVID-19 emergency order violation: license revocation.

Status: 2-Year Bill.

Comments: Prevents the Department of Consumer Affairs from license revocation related to COVID unless the Dept./Board can prove transmission resulted.

Position Priority: Support 2

SB 216 (Dodd-D) Contractors: workers' compensation insurance: mandatory coverage.

Status: 2-Year Bill.

Comments: Expands license categories that require worker's compensation insurance.

Position Priority: Support 3

SB 304 (Archuleta-D) Contractors: exemptions.

Status: 2-Year Bill.

Comments: Increases the amount of authorized work, which exempts an individual from licensure requirements under the Contractors State License Law (License Law), from \$500 to \$1000.

Position Priority: Oppose 2

SB 606 (Gonzalez-D) Workplace safety: violations of statutes: enterprise-wide violations: employer retaliation.

Status: Assembly Appropriations.

Comments: Gives Cal/OSHA enhanced enforcement authority, including authorizing the agency to issue enterprise-wide citations and subpoenas, allowing it to impose more significant penalties on "egregious employers."

Position Priority: Oppose 2

SB 727 (Leyva-D) Labor-related liabilities: direct contractor.

Status: Senate Appropriations Suspense File.

Comments: SB 727 expands contractor joint liability to include liquidated damages.

Position Priority: Oppose 2

Drought Legislative Update

California continues to have a total of 41 counties under emergency declaration by the Governor. This represents 30% of California's population, nearly 40 million people. The original proclamation only included Mendocino and Sonoma counties due to the drought conditions in the Russian River watershed. Consequently, we are starting to see both voluntary and mandatory water conservation measures put into place. The Governor proposed a total of \$3.7 billion in drought related aid in his May Revision to the budget and Legislature ultimately approved this level of funding. However, the final details of how these funds would be expended are not agreed upon yet. We anticipate more budget trailer bills now that the summer recess is over and the Legislature returned on August 16.

County of San Diego Waterscape Rebate Program

Beautify your property and save money and water by installing water-wise landscaping and features with help from the new Waterscape Rebate Program. The San Diego County Water Authority has partnered with the County of San Diego Watershed Protection Program to provide residents and businesses in unincorporated San Diego County with new and enhanced rebates.

With the Waterscape Rebate Program, property owners can receive financial incentives to: replace high-water use turf with watersmart, native plants; install weather-based irrigation controllers; install a rain-saving barrel or cistern; upgrade old driveways and parking lots with pavers or porous pavement.

WATER-SMART EDGESCAPING

Avoid water waste by replacing turf or high-water use shrubs along pavement. To reduce your water bill and stop runoff, replace up to 10 feet of turf or high-water shrubs along the edges of pavement or in parking lot planters with sustainable landscaping.

Watersmart edging provides a discreet, organic barrier between your lawn and the street. This means that rain and irrigation water stay in your yard instead of running off to a nearby street or storm drain.

Types of sustainable landscaping include non-irrigated ground cover like river-rock or native California-friendly plants.

Rebate: Residential and commercial property owners can get up to \$5 per sq. ft. of replaced turf, or up to \$6 per sq. ft. if all native plants are used. Commercial property owners can get up to \$4 per sq. ft. on parking planter areas.

SMART IRRIGATION CONTROLLERS

Install smart irrigation controllers to water plants more efficiently and conveniently. Save money, stop

overwatering, and optimize your water use by installing weather-based irrigation controllers. These controllers allow you to set a customized watering schedule for your landscape, and then automatically adjusts the schedule for weather changes to give your plants exactly what they need.

Rebate: Up to \$80 per controller for less than one acre of landscape. Up to \$60 per station for more than one acre of landscape.

RAIN-SAVING CONTAINERS

Install a barrel or cistern to save rainwater for future use. You can use it to water a nearby landscape or your houseplants. The overflow from these containers should empty onto your yard or a landscape feature to infiltrate the excess flow into the soil.

Rebate: Rain barrels can capture up to 200 gallons of water. Purchase and install up to 2 rain barrels of your choice and get \$65/barrel through SoCalWaterSmart.com. *You may see a different rebate amount on this partner website — but don't worry, if you live in unincorporated San Diego County, and get your water from a San Diego County Water Authority member agency, you'll still receive the amount noted here.* Cisterns that can capture anywhere from 200 to 1500 gallons. Apply at SoCalWaterSmart.com for a rebate of up to \$450.

RAIN-FRIENDLY PAVEMENT

Install porous pavement that allows water to flow through it. Improve the appearance of your driveway, parking lot, or garden by replacing paved areas with more modern and more sustainable options.

Rebate: Residential property owners can get up to \$15 per sq. ft. of pavement replaced, with a maximum lifetime rebate of \$6,000 per property. Commercial property owners can get up to \$15 per sq. ft., with a maximum lifetime rebate of \$10,000.

Get More Information, Check Eligibility, and Estimate Rebates at:

www.sandiegocounty.gov/content/sdc/dpw/watersheds/RebatesIncentives.html

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Install Strip Lighting in Three Easy Steps with SRP Strip Lights

Strip lighting can add eye-catching effects to outdoor living spaces, but it's a major pain to install. Completing a strip lighting project using the traditional method requires the separate purchase of numerous accessories, and installation can involve up to 20 complicated steps.

Not anymore! FX Luminaire's new SRP strip lighting makes installation so quick and easy, contractors will have it up and running in three simple steps. Just insert the LED spacer, slide the splice connector into the strip plate, and snap the connector clip in place. That's it!

"Many lighting contractors and designers find installing strip lights difficult and time-consuming," said James Cervantes, Product Manager for FX Luminaire. "Innovative SRP strip lights include all the accessories needed to make splice connections and terminations, so installation is quick and easy."



Everything is Included

Each SRP strip light comes in 10' (3.1 m) or 40' (12.2 m) lengths, with 2" (51 mm) cutmarks for precision customization. A preinstalled 10' (3 m) power feed, splice connectors, end caps, and all necessary accessories are included too. The unique splice connector design also eliminates the need for heatshrink or adhesive.

What's more, the specially designed silicone body delivers soft, even lighting without hot spots — no diffusers needed! SRP strip lights are ideal for illuminating stair ledges,

outdoor patios, hardscape elements, and more, making them the perfect way for growing any lighting business. Here's why:

- Extruded silicone body reduces hot spots, produces soft light distribution, and protects against harsh environments
- Two color temperature options offer a warm (2,700K) or soft (3,000K) look
- Compatibility with Luxor® Low-Voltage CUBE lets contractors add zoning & dimming capabilities
- AC power allows use with any low-voltage lighting transformer
- A high IP67 rating ensures dust-proof and water-resistant performance
- Optional aluminum channel flush mount simplifies installation on hardscape and under ledges

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Three Ways to Be Smart About Irrigation

By Pat Gross, Ewing Irrigation & Landscape Supply, www.ewingirrigation.com

Whether you've been a landscape professional for one year, ten or twenty, advancements in technology mean we're all continuously learning to be smart irrigators. But that doesn't happen automatically. Here are three different ways to be intentional when it comes to smart irrigation.

Pay Attention to Uniformity and Efficiency

In irrigation, the uniformity of water applications is critical. This has a lot to do with the engineering of the sprinkler and nozzle, as well as its ability to apply water in a uniform pattern.

Just as important is the design and installation of an irrigation system so that sprinklers can perform as the engineer intended. As landscape professionals know, it is nearly impossible to overcome the lack of uniformity caused by a bad irrigation design, so it is important to pay attention to the watering pattern from the beginning of the project to prevent dead patches from appearing in your turf.

The term efficiency means that water is applied in the proper amount and without waste. This has a lot to do with how irrigation systems are adjusted and maintained. Simple things like raising and leveling sprinklers, arc adjustment, and changing worn nozzles contribute to better efficiency.

Build for Technology Advancements & Adaptability

The rapid advances in irrigation technology over the past 30 to 40 years has made it easier to determine when, where, and how much water to apply to plants. Improvements in sprinkler and nozzle design, soil moisture sensors, hand-held moisture meters, drip irrigation, subsurface irrigation technology and weather-based smart irrigation controllers are all wonderful tools to help us be smart irrigators, but they must be used with knowledge of the soil, plants, and environment in which they are used.

Trees, turf, and landscapes are also constantly changing.



Is your irrigation system smart enough to change with them? The irrigation requirement of a newly installed turf or landscape area will be far different in the same area 10 or 15 years later.

Questions to keep in mind as you consider the adaptability of an irrigation design:

- Can sprinklers be easily raised and adjusted as the turf and landscape matures?
- Can new technology be retrofitted into an existing system without having to replace the whole system?
- Can new technology be integrated into an existing system to improve efficiency and uniformity (weather station data, soil moisture sensor information, the ability to monitor pump operation and irrigation performance remotely)?

Think of Sustainability

The term "sustainability" gets thrown around a lot these days. Think about it in terms of "are we going to be able to do the same thing we are doing now well into the future?" If not, then it is not sustainable.

While there is no way to know the future, addressing the previous areas will go a long way to becoming more sustainable by:

- Reducing and eliminating waste
- Preserving the health and vigor of turf and landscape plants
- Keeping our businesses strong and profitable – hopefully for many years to come.

This article was excerpted from Ewing Irrigation & Landscape's blog at www.ewingirrigation.com/blog

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